

**Program Description:** The international business BAS (IB BAS) degree is designed for students who desire to work in any company that does business with another country, as well as those who already work in the trade and logistics field. It is designed to leverage a student’s already existing business or logistics coursework and experience, and add upper division courses that specifically prepare the student to work in an international arena. The IB BAS degree is an extension of the General Business Associate of Applied Science Transfer (AAS-T) degree, and the Accounting Associate of Applied Science Transfer (AAS-T) degree. However students from several different business-related programs will be qualified to enter the baccalaureate degree program.

**Prerequisites:** Many classes have prerequisites. Prerequisites are those classes that prove eligibility for entry-level classes by testing or by having satisfied prior course work. Course work earned at other institutions must be unofficially evaluated or approved by a program advisor before registering. Courses in this degree with pre-requisites are marked with an asterisk (\*). See catalog for more information.

**Program Name Prerequisites:** ENGL& 101, ACCT& 201, ACCT& 202, ACCT& 203, BUS& 201, BUS 210

**Note:** Advanced placement testing, work experience, and transfer of credits may result in course waivers, credit transfer, and advanced placement.

<b>Program Requirements</b>		
<b>Course Number</b>	<b>Program Prerequisites (30 credits)</b>	<b>Credit Hours</b>
ENGL& 101	Communication Skills: English Composition I (See Note 1)	5
ACCT& 201*	Principles of Accounting I – (Financial Accounting I) (See Note 2)	5
ACCT& 202*	Principles of Accounting II – (Financial Accounting II)	5
ACCT& 203*	Principles of Accounting III – (Managerial Accounting I)	5
BUS& 201	Business Law	5
BUS 210* or MATH& 146*	Business and Economic Statistics or Intro to Statistics	5
<b>Course Number</b>	<b>General Education Requirements (60 credits)</b>	<b>Credit Hours</b>
ENGL& 102* or ENGL& 235*	Communication Skills: English Composition II or Technical Writing	5
MATH 116*	Applications of Math to Management, Life and Social Sciences (See Note 2)	5
MATH& 148*	Elements of Calculus	5
(varies)	Five credits from Natural World courses (must include lab)	5
(varies)	Ten Credits of World Language (VLPA) (see Note 3)	10
ECON& 201*	Micro Economics	5
ECON& 202*	Macro Economics	5
CMST 215* or CMST& 220*	International Communication and Relations or Public Speaking	5
(varies)	Five credits from Individuals, Cultures, and Societies courses	5
(varies)	Five credits from US Cultures or Global Studies courses	5

**Notes:**

- ENGL& 101 is counted toward general education requirements. Must be eligible for English 101 through English Placement Exam or completion of English 097/098.
- May substitute MATH& 141 and MATH& 151 for MATH 116 and MATH& 148 respectively.
- May take any approved VLPA courses if student is proficient in a non-native language. Must receive approval from program manager.

Course Number	Elective Credits (60 credits)	Credit Hours
ACCT& 201, ACCT& 202, ACCT& 203, BUS 210, BUS& 201	Program prerequisites (not including English 101 which is Gen Ed)	25
(varies)	Any 100 and 200 level college credits not counted as Gen Ed credits (commonly fulfilled by accounting/business courses from associate degree)	35
Course Number	Upper Division Degree Requirements (60 credits)	Credit Hours
IBN 301	International Management	5
IBN 302	International Marketing	5
IBN 303	Ethics in the International Environment	3
IBN 310	Operations Management	5
IBN 311	International Business Law	3
IBN 320	International Finance	5
IBN 350	International Business Practicum	5
IBN 401	International Project Management	5
IBN 402	Management of Information Systems	5
IBN 410	International Entrepreneurship	3
IBN 420	Global Business Strategy	5
IBN 490	Research Skills for International Business	2
CWE 494	Baccalaureate Internship Preparation	1
CWE 495	Baccalaureate Internship	8
<b>Total Credits: 180</b>		
(excluding specific course pre-requisites, including program prerequisites)		

#### Program Outcomes:

- Demonstrate a basic understanding of micro and macroeconomics theory and their application in an international business environment
- Analyze the impact of a variety of environmental and global factors in relation to formulating marketing strategies
- Analyze and respond to competitors in a highly dynamic international market
- Apply core management functions to decision-making, planning, organizing, prioritizing, and leading in a business environment
- Demonstrate the basic foundation of and the difference between the international legal system and the American legal system
- Broadly assess complex legal situations by defining and using applicable legal principles
- Demonstrate how environmental factors such as politics, demographics, technology, geography, and culture affect the business climate and business operations
- Evaluate foreign exchange markets and exchange rate systems
- Practice within the legal and ethical framework of businesses
- Demonstrate an understanding of operations management, including how businesses plan, design, and implement their global supply chain operations, manufacturing processes, and project management
- Use current and emerging technologies to solve workplace problems through research, analysis, synthesis, presentation and results tracking.
- Make effective use of human and cultural differences (e.g., learning style, communication style, ethnicity, age, gender) to create positive relationships with coworkers, peers and the public
- Communicate effectively in oral and written forms in an international business environment
- Demonstrate proficiency in more than one language or culture
- Demonstrate successful real world international business experience through internship

- Demonstrate the principles of marketing within a global context by developing a marketing plan for a region of the world
- Demonstrate understanding of what global strategy is and its importance to business survival and success

**What Skills do I need to be successful in this field?**

- <http://www.onetonline.org/link/summary/43-5011.01> (Freight Forwarders)
- <http://www.onetonline.org/link/summary/43-5061.00> (Production, Planning, and Expediting Clerks)
- <http://www.onetonline.org/link/summary/13-1199.03> (Customs Brokers)
- <http://www.onetonline.org/link/summary/13-1023.00> (Purchasing Agents, Except Wholesale, Retail, and Farm Products)

**What are some potential job titles?**

- Freight Forwarder
- Production, Planning, and Expediting Clerk
- Purchasing Agents, Except Wholesale, Retail, and Farm Products
- Transportation Planners
- Customs Brokers
- Cargo and Freight Agents

**Wages, employment trends and pathways**

- Freight Forwarders: <http://www.onetonline.org/link/summary/43-5011.01#WagesEmployment>
- Customs Brokers: <http://www.onetonline.org/link/summary/13-1199.03#WagesEmployment>
- Production, Planning, and Expediting Clerks: <http://www.onetonline.org/link/summary/43-5061.00#WagesEmployment>
- Purchasing Agents, Except Wholesale, Retail, and Farm Products: <http://www.onetonline.org/link/summary/13-1023.00#WagesEmployment>

**Suggested Course Sequence:** This program of study is outlined by quarter, and courses should be taken in the indicated sequence. The number of quarters listed here is minimal. Not all courses are offered every quarter. Individual student experiences, educational and training background, and personal schedules and demands all may affect the time it takes to finish this program. Also, in general, summer quarter is not considered one of the full-time quarters in the program.

	<u>FALL QUARTER</u>	<u>WINTER QUARTER</u>	<u>SPRING QUARTER</u>
<b>Junior Year</b>	IBN 301 – Intl Management (5cr) IBN 303 – Ethics (3cr) IBN 490 – Research Skills (2cr)	IBN 302 – Intl Marketing (5cr) IBN 311 – Intl Business Law (3cr) CWE 494 – Internship Prep (1cr)	IBN 310 – Operations Management (5cr) IBN 350 – Intl Business Practicum (5cr)
<b>Senior Year</b>	IBN 320 – Intl Finance (5cr) IBN 401 – Project MGMT (5cr)	IBN 402 – Information Systems (5cr) IBN 420 – Business Strategy (5cr)	IBN 410 – Entrepreneurship (3cr) CWE 495 – Internship (8cr)

*Note: In addition to the above courses, students will be taking one (or more) general education course or elective each quarter*

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**Website:** <https://northseattle.edu/programs/bas-international-business>

# Areas of Knowledge Distribution Requirements for BAS degree

## VISUAL, LITERARY, AND PERFORMING ARTS (Humanities and Arts) 10 CREDITS

No more than 5 credits of a student/performance class (\*asterisked below) may be used in this category.

Art: ART &100, 101*, 102*, 103*, 104, 105, 110*, 111*, 112*, 113*, 114*, 115*, 121*, 122*, 123*, 163, 166*, 170, 201*, 202*, 203*, 205*, 206*, 207*, 210*, 211*, 212*, 213*, 214*, 215*, 216*, 217*, 221*, 222*, 223*, 251, 252, 253, 254, 255, 281*, 282*, 283*, 284*, 285*, 290, 291	French: FRCH &121, &122, &123, 204, 205, 206, 212, &221, &222, &223, 231, 232, 233
American Sign Language: ASL &121, &122, &123, 210, &221, &222, &223	German: GERM &121, &122, &123
Chinese: CHIN &121, &122, &123, &221, &222, &223	Humanities: HUM 104, 105, 110, 115, &116, &117, &118, 120, 125, 130, 135, 140, 150, 160, 200, 210, 234, 261, 270
Communication: CMST &101, &102, 115, 145, 155, 175, 185, 195, 205, &210, 215, &220, &230, 235, 245, 255, 265, 275, 285, 295	Italian: ITAL 121, 122, 123
Drama: DRMA &101, 103, 105, 108*, 109*, 110*, 112, 114*, 116*, 120*, 121*, 122*, 123*, 131, 182*, 204*, 205*, 206*, 221*, 222*, 223*, 284, 285, 286	Japanese: JAPN &121, &122, &123, &221, &222, &223
English: ENGL 104, 109, &111, &112, &113, &114, 117, 151, 152, 153, 201, 204, 205, 214, 218, 219, &224, &225, &226, &227, &228, 231, 232, 233, &235, 240, 241, &244, &245, &246, 251, 252, 253, &254, &256, 257, 258, 259, 260, 263, 265, 266, 267, 270, 291, 292, 293	Journalism: JRN 101, 102, 103
	Linguistics: LAN 101, 110
	Literature: LIT 236, 238
	Music: MUSC 100, &105, 106, 109, 110, 113, 116, 117, 119*, 120*, 125, 126*, 127*, 128*, 130*, 134 - 140*, &141, &142, &143, 144*, 145*, 146*, 147*, 148*, 150*, 151*, 156*, 157*, 158*, 160, 161, 163, 164*, 165*, 166*, 171*, 172*, 173*, 182*, 185, 204, 205, 213, 221*, 222*, 223*, &231, &232, &233
	Russian: RUSS &121, &122, &123
	Spanish: SPA &121, &122, &123, &221, &222, &223, 236, 238
	Vietnamese: VIET &121, &122, &123

## INDIVIDUALS, CULTURES, AND SOCIETIES (Social Sciences) 10 CREDITS

You are required to complete 5 credits of ECON& 201, 5 credits of ECON& 202 and 5 more credits from the courses below:

American Ethnic Studies: AME 150, 151, 160, 201	International Studies: ISP 101, 105, 110, 120, 160, 170, 201, 205, 210, 220, 234, 251, 255, 260, 261, 270
Anthropology: ANTH &100, &106, 113, &125, 130, 135, 201, &206, &210, 211, 212, 213, &216, &227, &228, 275	Philosophy: PHIL &101, 102, 110, 111, 118, 160, 215, 220, 240, 245, 250, 255, 267
American Sign Language: ASL 120, 125	Political Science: POLS &101, 111, 112, 170, &200, &202, &203, 205, 206, 213, 220, 255
Biology: BIOL 150	Psychology: PSYC &100, 120, &200, 205, 207, 209, 210, 217, &220, 230, 235, 245, 250, 255, 257, 294
Economics: ECON 100, 102, &201, &202, 240	Religion: REL 150, 151
Environmental Science: ENV 150, 160, 170, 200, 202, 206, 208, 214, 294	Sociology: SOC &101, 102, 105, 106, 107, 120, 130, 150, 170, &201, 220, 230, 245, 250, 253, 265, 275, 280
Environmental Science: ENVS &101	Social Science: SSC 101, 103, 187
Geography: GEOG 100&, 155, 200&, 205, 207, 230, 260	Social Welfare: SWF 200
History: HIST 105, 106, 108, 120, &126, &127, &128, 131, &136, &137, 138, 140, 145, &146, &147, &148, 150, 191, 200, 208, 210, 211, 212, &214, &219, 221, 230, 241, 242, 251, 268, 269, 273	Women's Studies: WMN 140, 200, 205, 213, 257

## THE NATURAL WORLD (Natural and Physical Sciences, Mathematics) 10 CREDITS

You are required to complete five credits of MATH &148 (Calculus). In addition, you must choose 5 credits from the courses below in a lab science (\*asterisked below).

Anatomy & Physiology: BIOL 128*, &241*, &242* Astronomy: ASTR &100, 102, 104, &110*, 201	Geology: GEOL &101*, &103*, 104, 105*, 106, 108*, &110*, 111*, &115*, 118*, 202*, 207*, &208*
Biology: BIOL &100*, 102*, 106*, 107*, 109, 120*, 125*, 130*, 150, &160*, 161*, 195, 196, &211*, &212*, &213*, 228*, 229*, 239*, &260*, 282*, 285*, 286*, 287*, 290, SPS 201* Botany: BOT 110*, 112*, 113*	Health: HEA 125, 150, 160, 225, 228
Chemistry: CHEM 106*, &110*, &121*, &122*, &123*, &131*, &139, &161*, &162*, &163*, 191*, 192*, 211*, &241, &242, &243, &251*, &252*, 255, 256	Meteorology: MEY 100
Environmental Science: ENV 150, 160, 170, 201, 202*, 203, 204*, 205, 206*, 208, 216*, 221, ENVS &101*	Material Science: MSC 101
	Nanotechnology: NANO 101* Nutrition: NTR 105*, 150, 155
	Oceanography: OCEA 100, &101*
	Physics: PHYS &100, 107*, &114*, &115*, &116*, &221*, &222*, &223*
	Science: SCI 100, 101*, 104, 107*110*, 111*, 112*, 113*, 114*, 115*, 116*, 117*, 118*, 119*, 121*, 129*, 131*
	Sustainability: SUST 101

## US Cultures classes at NSC:

AME 150, 151, ANTH &106, &210, &216, ART 254, CMST 205, DRMA &101, ENGL 219, 231, 240, &245, &246, 257, 258, 291, HIST 131, &136, &137, 140, &146, &147, &148, 150, 212, &214, &219, 230, HUM 105, 200, 210, ISP 105, MUSC 113, 204, PSYC &200, 245, SOC 102, 150, 245, WMN 140, 200

## Global Studies classes at NSC:

ANTH 113, 130, &206, ART 255, DRMA 105, ECON &202, ENGL &256, 292, ENV 150, ENVS &101, GEG 230, 260, HIST &126, &127, &128, 200, 210, 251, 268 HUM 140, 160, 234, 261, ISP 101, 110, 160, 170, 201, 205, 210, 220, 234, 251, 255, 260, 261, MUSC 110, POLS &203, 220, SOC 170, WMN 205

Courses with "&" are associated with a new statewide common course numbering system.

Visit [www.seattlecolleges.edu/commoncoursenumbing/](http://www.seattlecolleges.edu/commoncoursenumbing/) for more information.