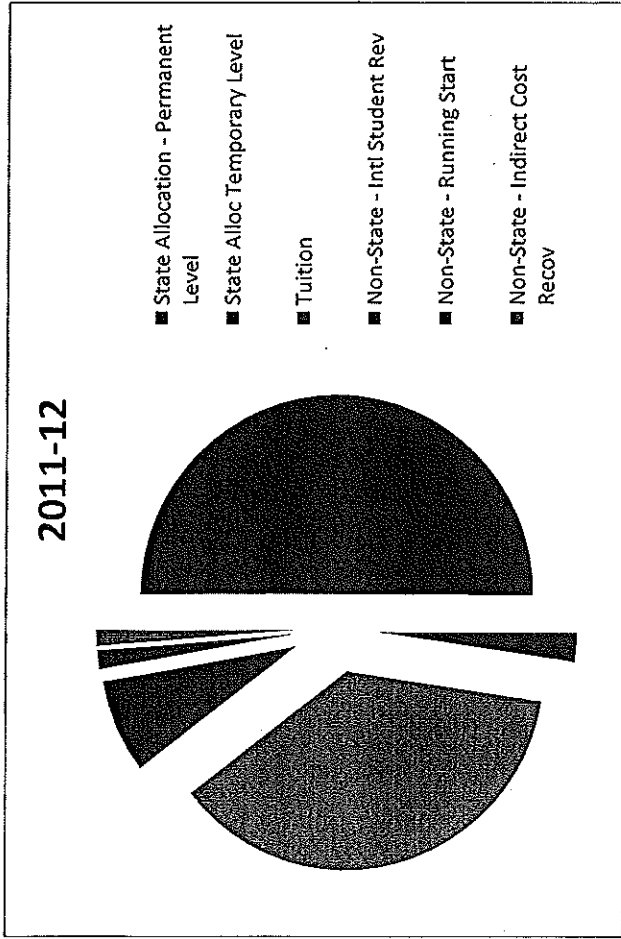
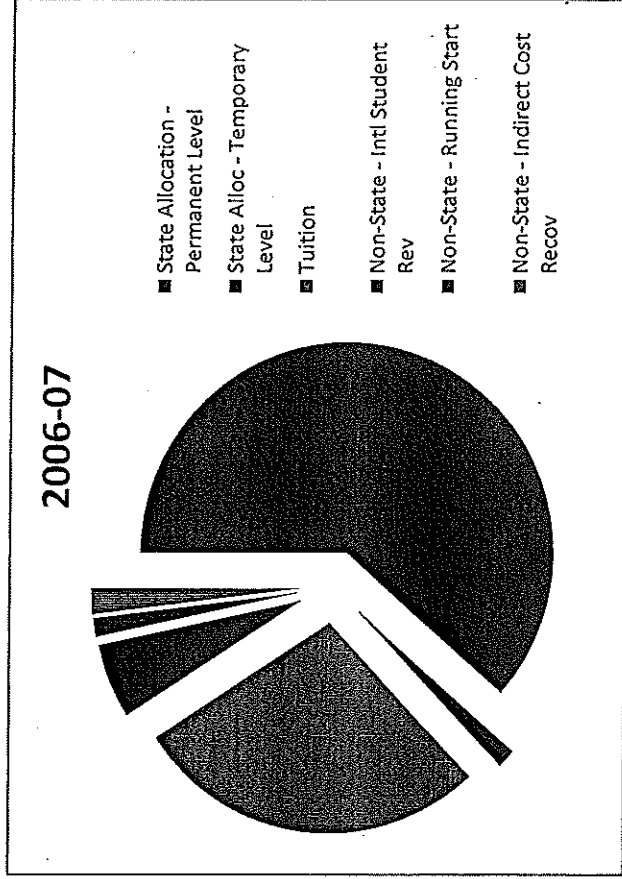


SCHEDULE A

FY	State Allocation - Permanent Level	State Alloc Temporary Level	Tuition	Non-State - Intl Student Rev	Non-State - Running Start	Non-State - Indirect Cost Recov	TOTAL
2011-12	13.88	0.650	10.29	2.115	0.425	0.36	27.72
	50.07%	2.34%	37.12%	7.69%	1.53%	1.30%	100%

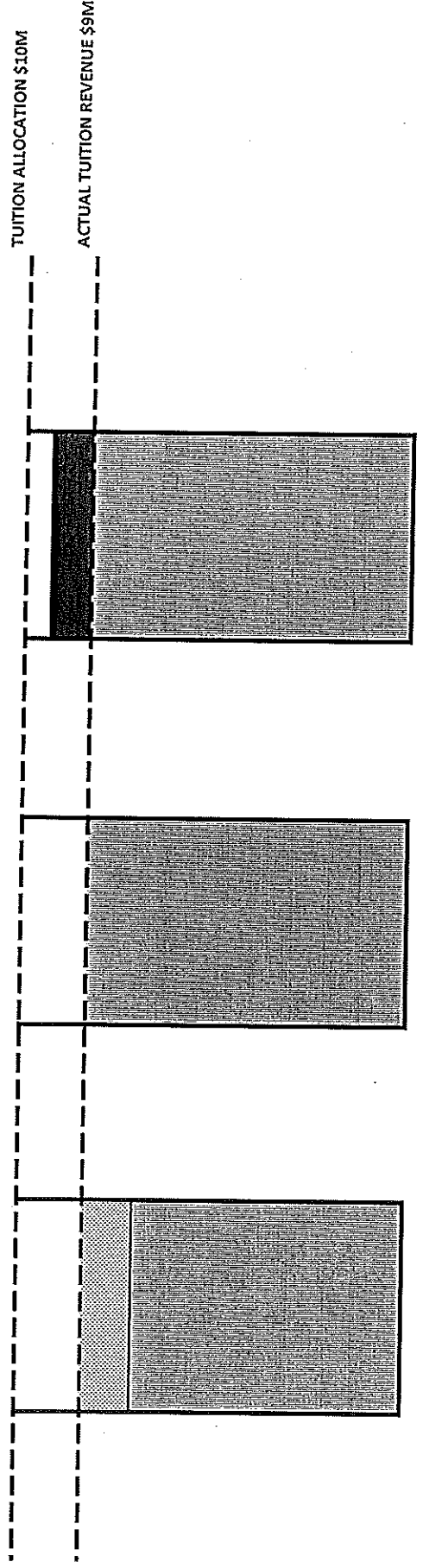


FY	State Allocation - Permanent Level	Temporary Level	Tuition	Non-State - Intl Student Rev	Non-State - Running Start	Non-State - Indirect Cost Recov	TOTAL
2006-07	14.90	0.36	6.75	1.4	0.350	0.47	24.23
	61.49%	1.49%	27.86%	5.78%	1.44%	1.94%	100%



3 SCENARIOS FOR "TUITION SHORTFALL ADJUSTMENT"

SCHEDULE B



CARRYFWD SCENARIO
TOTAL REV EXCEEDS TOTAL EXP
GOOD

BREAK EVEN SCENARIO
TOTAL REV EQUALS TOTAL EXP
NEUTRAL

DEFICIT SCENARIO
TOTAL REV LESS THAN TOTAL EXP
BAD

- GRAY / DARK GRAY REPRESENTS ACTUAL EXPENDITURE
- DOTS REPRESENT CARRYFORWARD
- DARK GRAY REPRESENTS OVEREXPENDITURE (DEFICIT AMOUNT)

SCHEDULE C

REVENUE DISTRIBUTION DESCRIPTION	Revenue Distrib Pct	Qtrly Gross Rev: One Intl FTE	Qtrly Net Amt	Annual Net Amt (3 Qtrs)	Annual Gross Rev per Intl FTE (3 Qtrs)	Diff	Intl Student Rev "lost" per conversion to one State Funded FTES
OPERATING (TUITION AFTER DISTRIBUTION)	82.0%	\$ 2,795	\$ 2,293	\$ 6,880	\$ 8,385	\$ (1,505)	
FINANCIAL AID	3.5%	\$ 2,795	\$ 98	\$ 293			
ASB	3.7%	\$ 2,795	\$ 102	\$ 307			
BUILDING	8.2%	\$ 2,795	\$ 228	\$ 684			
INNOVATION	2.6%	\$ 2,795	\$ 74	\$ 221		\$ 1,505	Intl Student Rev "diverted" per conversion to one State Funded FTES

PCT of Gross Intl Student Rev captured as Tuition in conversion 82.0%
 PCT of Gross Intl Student Rev "lost" in conversion 18.0% this is the "18%" referred to in District discussions and in Pres. Mitsui's Memo

CURRENT FY 12-13 LEVELS (BASED ON BUDGET PLANS)

International Revenue	GROSS OP REV	OP EXP	SUBTOTAL	OP SUPPORT	IC	SUBTOT EXP	NET REV
IP (college level)	\$ 6,240,000	\$ (1,784,382)	\$ 4,455,618	\$ (2,350,000)	\$ (436,800)	\$ (2,786,800)	\$ 1,668,818
IIEP (intensive english)	2,508,445	(1,378,542)	1,129,903	-	(170,348)	(170,348)	959,555
	8,748,445	(3,162,924)	5,585,521	(2,350,000)	(607,148)	(2,957,148)	2,628,373

CURRENT FY 12-13 LEVELS (BASED ON BUDGET PLANS)

International Revenue	GROSS OP REV	OP EXP	SUBTOTAL	OP SUPPORT	IC	SUBTOT EXP	NET REV
IP (college level)	\$ 6,240,000	\$ (1,784,382)	\$ 4,455,618	\$ (2,350,000)	\$ (436,800)	\$ (2,786,800)	\$ 1,668,818
IEP (intensive english)	2,508,445	(1,378,542)	1,129,903	-	(170,348)	(170,348)	959,555
	\$ 8,748,445	\$ (3,162,924)	\$ 5,585,521	\$ (2,350,000)	\$ (607,148)	\$ (2,957,148)	\$ 2,628,373

"BREAK-EVEN" SCENARIO (draft model): Enrollment shrinks by 365 TO 676 (-35.1% reduction in revenue)

International Revenue	GROSS OP REV	OP EXP*	SUBTOTAL	OP SUPPORT **	IC	SUBTOT EXP	NET REV
IP (college level)	\$ 4,050,436	\$ (1,784,382)	\$ 2,266,054	\$ (2,350,000)	\$ (283,531)	\$ (2,633,531)	\$ (367,477)
IEP (intensive english)	1,628,252	(1,003,542)	624,710		(113,978)	(113,978)	510,733
	\$ 5,678,688	\$ (2,787,924)	\$ 2,890,764	\$ (2,350,000)	\$ (397,508)	\$ (2,747,508)	\$ 143,256

* IEP PT Faculty S&B Exp reduced by 33.3% (\$375,000)
 ** Additional OP SUPPORT (including funding of Strategic initiatives) will increase shortfall by a 1:1 ratio (dollar for dollar); e.g., \$100K additional Op Support increases shortfall by \$100K

12-13 ENROLLMENT LEVEL		Pct	
	100.0%		57.6%
	1,041	(365)	676

*** INDIRECT COST ADJ	TOT REV: WC Scenario	TOT BGT'D REV: FY 1213	DECREASED REV	IC RATE ****	GROSS IC LOST	North's IC Share****	IC ADJ: (NET IC LOST)
	\$ 5,678,688	\$ (8,748,445)	(3,069,757)	7.0%	\$ (214,883)	66.7%	\$ (143,256)

Net before Adjust for Lost IC Recovery
 Adj for lost IC recovery
 TOTAL EST SHORTFALL ** \$ 0

CURRENT FY 12-13 LEVELS (BASED ON BUDGET PLANS)								
International Revenue	GROSS OP REV	OP EXP	SUBTOTAL	OP SUPPORT	IC	SUBTOT EXP	NET REV	
IP (college level)	\$ 6,240,000	\$ (1,784,382)	\$ 4,455,618	\$ (3,050,000)	\$ (436,800)	\$ (3,486,800)	\$ 968,818	
IEP (intensive english)	2,508,445	(1,378,542)	1,129,903	-	(170,348)	(170,348)	959,555	
	\$ 8,748,445	\$ (3,162,924)	\$ 5,585,521	\$ (3,050,000)	\$ (607,148)	\$ (3,657,148)	\$ 1,928,373	
"BREAK-EVEN" SCENARIO (draft model): Enrollment shrinks by 280 TO 761 (-26.9% reduction in revenue)								
International Revenue	GROSS OP REV	OP EXP*	SUBTOTAL	OP SUPPORT **	IC	SUBTOT EXP	NET REV	
IP (college level)	\$ 4,561,653	\$ (1,784,382)	\$ 2,777,271	\$ (3,050,000)	\$ (319,316)	\$ (3,369,316)	\$ (592,045)	
IEP (intensive english)	1,833,759	(1,003,542)	830,217		(128,363)	(128,363)	701,854	
	\$ 6,395,412	\$ (2,787,924)	\$ 3,607,488	\$ (3,050,000)	\$ (447,679)	\$ (3,497,679)	\$ 109,809	Net before Adjust for Lost IC Recovery
* IEP PT Faculty S&B Exp reduced by 33.3% (\$375,000)								
** Additional OP SUPPORT (including funding of Strategic Initiatives) will increase shortfall by a 1:1 ratio (dollar for dollar);								
ADDS for Discussion Purposes (increased from current \$2.35M support level):								
		Funding of Perm Employee Reallocations			\$ 2.35			
		Tuition Adjustment (\$1M X 30%)		0.10				
		Faculty Contract Estimate (\$1M X 30%)		0.30				
				0.30	0.70			
					\$ 3.05 Million			
	Pct	100.0%	-26.9%	57.6%				
12-13 ENROLLMENT LEVEL		1,041	(280)	761				
*** INDIRECT COST ADJ: TOT REV: WC Scenario								
	\$	6,395,412	\$ (8,748,445)	DECREASED REV	IC RATE ****	GROSS IC LOST	NET IC LOST	
				(2,353,033)	7.0%	(164,712)	(109,809)	
					761	North's IC Share ****	66.7%	
						NET IC RECOVERY @ PCT (7% X 66.7%) ****	4.7%	
						Adj for lost IC recovery		
						TOTAL EST SHORTFALL **	\$ 0	