

Entrepreneur Foundation Certificate – 254E
Program Planning Guide

Program Description: If you have a passion for a business venture but aren't sure how to go about implementing it, the NSC Entrepreneur Foundation Certificate program will guide you step-by-step through solid business planning. By the time you complete the program, you'll have a good start on a business plan and know your needs for seeking financing to start your business.

Prerequisites: Many classes have prerequisites. Prerequisites are those classes that prove eligibility for entry-level classes by testing or by having satisfied prior course work. Course work earned at other institutions must be unofficially evaluated or approved by a program advisor before registering. Courses in this certificate with prerequisites are marked with an asterisk (*).

Entrepreneur Foundation Certificate Prerequisites: none

Note: Advanced placement testing, work experience, and transfer of credits may result in course waivers, credit transfer, and advanced placement.

Program Requirements		
Course Number	Certificate Requirements (13 credits)	Credit Hours
BUS 151	Introduction to Entrepreneurship (see Note 1)	3
BUS 152*	Entrepreneurship: Product/Service, Selection, Pricing, and Marketing (see Note 2)	5
BUS 153*	Entrepreneurship: Planning Business Financials (see Note 3)	5
Total Credits: (excluding prerequisites)		13

Notes:

1. ENTREPRENEUR BOOTCAMP – students must enroll in BUS 151, 152, 153 concurrently.
2. Must have BUS151 or instructor permission.
3. Must have BUS152 or instructor permission.

Course Sequence: This program of study is outlined by quarter, and courses should be taken in the indicated sequence. However, it should not be concluded that students will always proceed through their program of study exactly as prescribed here. The number of quarters listed here is minimal. Not all courses are offered every quarter. Individual student experiences, educational and training background, and personal schedules and demands all may affect the time it takes to finish this program. Also, in General, summer quarter is not considered one of the full-time quarters in the program.

Boot Camp Course Sequence

1st quarter: BUS 151, BUS 152, BUS 153

In the entrepreneurship boot camp the three class are taking together all in one quarter. The class is 3 hours long daily. The first third of the quarter the class completes the learning objectives in BUS 151. As the quarter progresses the class transitions to the learning objectives in BUS 152 and BUS 153. Students must sign up for all three classes at once.

REV Date: 11/21/2016

For more information about our graduation rates, the median debt of students who have completed these program, and other important information, please visit our website at <https://northseattle.edu/about-north/gainful-employment-information>

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Alternate Course Sequence:

1st quarter: BUS 151

2nd quarter: BUS 152

3rd quarter: BUS 153

Program Outcomes:

- Demonstrate knowledge and understanding of what it means to be an entrepreneur.
- Complete a feasibility analysis of the student's own business idea.
- Complete (or nearly complete) a business plan to implement the student's own business idea.

What Skills do I need to be successful in this field?

- <http://www.onetonline.org/link/summary/11-1011.00> (Chief Executive)
- <http://www.onetonline.org/link/summary/11-1021.00> (General and Operations Manager)

What are some potential job titles?

- Small Business Owner

Wages, employment trends and pathways

- <http://www.onetonline.org/link/summary/11-1011.00#WagesEmployment> (Chief Executive)
- <http://www.onetonline.org/link/summary/11-1021.00#WagesEmployment> (General and Operations Manager)

Always contact advising office first for questions and/or planning:

NSC Advising Office: (206) 934-3658 <https://northseattle.edu/advising>

Program Website: <https://northseattle.edu/programs/entrepreneurship>

Business Department

Program Contact: David Eberhart (206) 934-4533 david.eberhardt@seattlecolleges.edu

CIP: 52.0701 (Entrepreneurship)

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